

How We Solved Data Exchange and Security Problems All At Once

In recent years, transferring enterprise data through a secured means has been a challenging task. Seeking help, one of our top clients who offer transportation and logistic services worldwide - reached out to us with issues concerning EDI implementation and the maintenance of their existing integration product.



Let's look at the challenges they encountered

Being a logistic company, they faced reliability and transparency issues concerning data exchange between them and their suppliers/partners/agents. And they wanted a cost-effective solution that could solve these issues and offer seamless data transfer throughout their supply chain.

Next, they wanted the same solution to help expand their business both - organically and otherwise so that they can cater to the ever-changing customer demands.



Our Approach,
Our solution

We suggested they implement IBM B2B Solution and IBM Sterling Integrator Product Solution to integrate their B2B community to exchange documents electronically (EDI) and achieve the desired results.



The ROI gained after implementing our solution

The goal of any solution is to arrive at happy endings just like the one with our customers. By implementing these solutions they were able to:

- Achieve end-to-end visibility in real-time
- Reduce transportation and other miscellaneous costs
- Save a lot of time and effort by eliminating the manual processing of documents
- Improve overall efficiency
- Meet and even exceed their customers' expectations
- Spike their ROI by 30%-40%

Now, it's your time to experience the magic of this solution. Get in touch with us to discover what this solution can do for your business!